



# Price of anarchy in auctions & the smoothness framework

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**Algorithmic Game Theory 2016**  
CoReLab, NTUA

A background pattern of a network diagram with nodes and connecting lines. The nodes are represented by circles of varying sizes and colors (grey, white, blue), and the lines are thin and grey. The overall style is clean and technical.

**1**  
**Introduction:**

# **The price of anarchy in auctions**

## COMPLETE INFORMATION GAMES

*Example: Chicken game*

	stay	swerve
stay	$(-10, -10)$	$(1, -1)$
swerve	$(-1, 1)$	$(0, 0)$

The strategy profile (stay, swerve) is a mutual best response, a Nash equilibrium.

A **Nash equilibrium** in a game of *complete* information is a strategy profile where each player's strategy is a best response to the strategies of the other players as given by the strategy profile

- **pure strategies** : correspond directly to actions in the game
- **mixed strategies** : are randomizations over actions in the game

## INCOMPLETE INFORMATION GAMES (AUCTIONS)

- Each agent has some private information (agent's **valuation**  $v_i$ ) and this information affects the payoff of this agent in the game.
- **strategy in a incomplete information auction** = a function  $b_i(\cdot)$  that maps an agent's type to any **bid** of the agent's possible bidding actions in the game

$$\begin{array}{ccc} & \text{strategy} & \\ & b_i(\cdot) & \\ v_i & \implies & b_i(v_i) \\ \text{valuation} & & \text{bid} \end{array}$$

### Example: Second Price Auction

A *strategy* of player  $i$  maps valuation to bid  $b_i(v_i) = \text{"bid } v_i \text{"}$

\*This strategy is also truthful.

## FIRST PRICE AUCTION OF A SINGLE ITEM

- a single item to sell
- $n$  players - each player  $i$  has a private **valuation**  $v_i \sim F_i$  for the item.
- distribution  $F$  is known and valuations  $v_i$  are drawn independently

### First Price Auction

1. the auction winner is the maximum bidder
2. the winner pays his bid

$F$  is the product distribution

$$F \equiv F_1 \times \cdots \times F_n$$

Then,  $F_{-i} | v_i = F_{-i}$

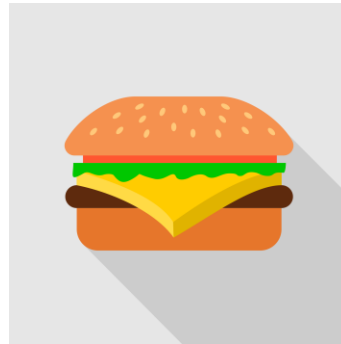
*Player's goal:* maximize **utility** = valuation - price paid

## FIRST PRICE AUCTION: Symmetric

Two bidders, independent valuations with uniform distribution  $U([0,1])$



value  $v_1$ , bid  $b_1$



value  $v_2$ , bid  $b_2$

*If the cat bids half her value, how should you bid?*

Your expected utility:  $\mathbf{E}[u_1] = (v_1 - b_1) \cdot \mathbf{P}[\text{you win}]$

$$\mathbf{P}[\text{you win}] = \mathbf{P}[b_2 \leq b_1] = 2b_1 \Rightarrow \mathbf{E}[u_1] = 2v_1b_1 - 2b_1^2$$

$$\text{Optimal bid: } \frac{d}{db_1} \mathbf{E}[u_1] = 0 \Rightarrow b_1 = \frac{v_1}{2} \quad \text{BNE}$$

## BAYES-NASH EQUILIBRIUM (BNE) + PRICE OF ANARCHY (PoA)

A **Bayes-Nash equilibrium (BNE)** is a strategy profile where if for all  $i$   $b_i(v_i)$  is a best response when other agents play  $b_{-i}(v_{-i})$  with  $v_{-i} \sim \mathbf{F}_{-i} | v_i$  (conditioned on  $v_i$ )

**Price of Anarchy (PoA)** = the worst-case ratio between the objective function value of an equilibrium and of an optimal outcome

Example of an auction objective function:

**Social welfare** = the valuation of the winner

## FIRST PRICE AUCTION: Symmetric vs Non-Symmetric

### Symmetric Distributions [two bidders $U([0,1])$ ]

- $b_1(v_1) = \frac{v_1}{2}$ ,  $b_2(v_2) = \frac{v_2}{2}$  is BNE
- the player with the highest valuation wins in BNE  $\Rightarrow$  first-price auction **maximizes social welfare**

### Non-Symmetric Distributions [two bidders $v_1 \sim U([0,1])$ , $v_2 \sim U([0,2])$ ]

- $b_1(v_1) = \frac{2}{3v_1} \left( 2 - \sqrt{4 - 3v_1^2} \right)$ ,  $b_2(v_2) = \frac{2}{3v_2} \left( -2 + \sqrt{4 + 3v_2^2} \right)$  is BNE
- player 1 may win in cases where  $v_2 > v_1 \Rightarrow$  **PoA > 1**



The background of the slide is a light gray network graph. It consists of numerous nodes, some represented by solid gray circles and others by hollow circles with a dashed border. These nodes are interconnected by a web of thin, light gray lines, creating a complex, interconnected structure that fills the entire page.

# The smoothness framework

# MOTIVATION: Simple and... not-so-simple auctions

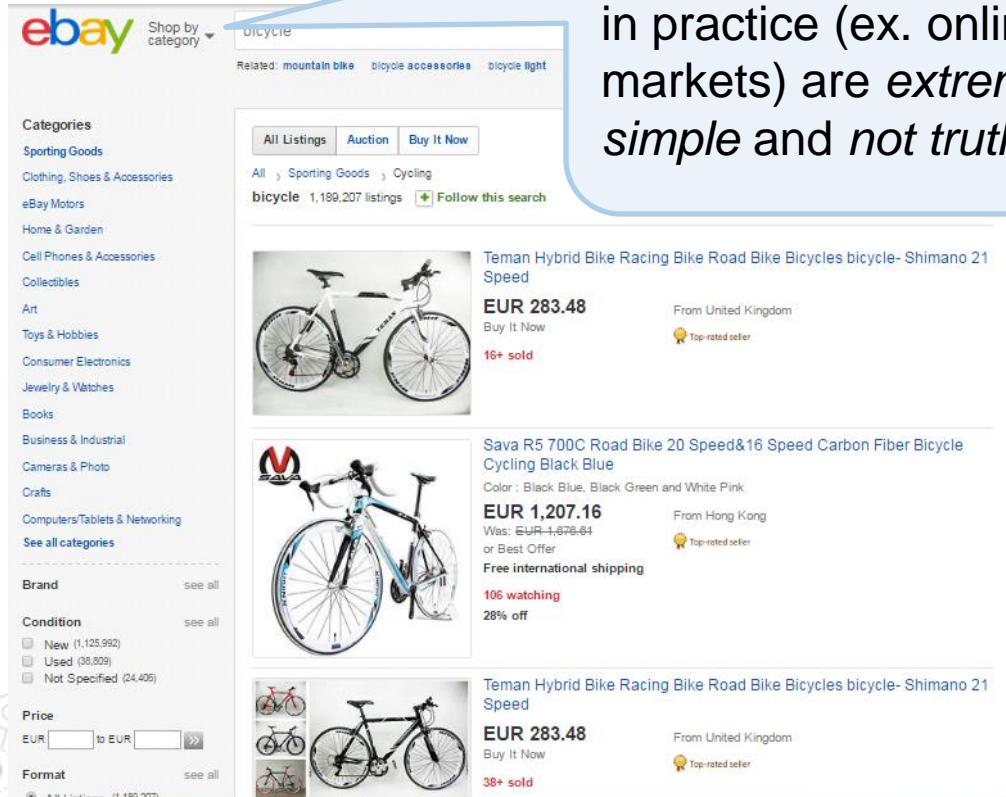
**Simple!** Single item second price auction

Simple?

Typical mechanisms used in practice (ex. online markets) are *extremely simple and not truthful!*



How *realistic* is the assumption that mechanisms run *in isolation*, as traditional mechanism design has considered?



The screenshot shows an eBay search results page for 'bicycle'. The search bar at the top contains 'bicycle' and shows related terms: 'mountain bike', 'bicycle accessories', and 'bicycle light'. The page lists several bicycle listings. The first listing is a 'Teman Hybrid Bike Racing Bike Road Bike Bicycles bicycle- Shimano 21 Speed' for EUR 283.48, with 16+ sold. The second listing is a 'Sava R5 700C Road Bike 20 Speed & 16 Speed Carbon Fiber Bicycle Cycling Black Blue' for EUR 1,207.16, with 106 watching. The third listing is another 'Teman Hybrid Bike Racing Bike Road Bike Bicycles bicycle- Shimano 21 Speed' for EUR 283.48, with 38+ sold. The page also features a sidebar with categories and filters.

## COMPOSITION OF MECHANISMS

### **Simultaneous** Composition of $m$ Mechanisms

The player reports a bid at each mechanism  $M_j$

### **Sequential** Composition of $m$ Mechanisms

The player can base the bid he submits at mechanism  $M_j$  on the *history* of the submitted bids in previous mechanisms.



**Reducing analysis of complex setting to simple setting.**

How to design mechanisms so that the efficiency guarantees for a **single** mechanism (when studied in isolation) carry over to the same or approximately the same guarantees for a market **composed** of such mechanisms?

**Key question**

*What properties of **local** mechanisms guarantee **global** efficiency in a market composed of such mechanisms?*

Conclusion for a simple setting X

proved under restriction P

Conclusion for a complex setting Y

## SMOOTHNESS

### Smooth auctions

An auction game is  $(\lambda, \mu)$ -smooth if  $\exists$  a bidding strategy  $\mathbf{b}^*$  s.t.  $\forall \mathbf{b}$

$$\sum_i u_i(b_i^*, b_{-i}) \geq \lambda \cdot OPT - \mu \sum_i p_i(\mathbf{b})$$

Smoothness is property of auction not equilibrium!

## SMOOTHNESS IMPLIES PoA [PNE]

$$PoA = \frac{OPT(\mathbf{v})}{SW(\mathbf{b})}$$

$$(\lambda, \mu)\text{-smoothness} \Rightarrow PoA \leq \frac{\max(1, \mu)}{\lambda}$$

### THEOREM

The  $(\lambda, \mu)$ -smoothness property of an auction implies that a Nash equilibrium strategy profile  $\mathbf{b}$  satisfies  $\max\{1, \mu\} SW(\mathbf{b}) \geq \lambda \cdot OPT$

Proof. Let  $\mathbf{b}$ : a Nash strategy profile,

$\mathbf{b}^*$ : a strategy profile that satisfies smoothness

$\mathbf{b}$  Nash strategy profile  $\Rightarrow u_i(\mathbf{b}) \geq u_i(b_i^*, b_{-i})$

Summing over all players:  $\sum_i u_i(\mathbf{b}) \geq \sum_i u_i(b_i^*, b_{-i})$

By auction smoothness:  $\sum_i u_i(\mathbf{b}) \geq \lambda \cdot OPT - \mu \sum_i p_i(\mathbf{b})$

$\Rightarrow \sum_i u_i(\mathbf{b}) + \mu \sum_i p_i(\mathbf{b}) \geq \lambda \cdot OPT \Rightarrow \max\{1, \mu\} SW(\mathbf{b}) \geq \lambda \cdot OPT$

A vector of strategies  $\mathbf{s}$  is said to be a **Nash equilibrium** if for each player  $i$  and each strategy  $s'_i$ :

$$u_i(\mathbf{s}) \geq u_i(s'_i, s_{-i})$$

An auction game is  **$(\lambda, \mu)$ -smooth** if  $\exists$  a bidding strategy  $\mathbf{b}^*$  s.t.  $\forall \mathbf{b}$

$$\sum_i u_i(b_i^*, b_{-i}) \geq \lambda \cdot OPT - \mu \sum_i p_i(\mathbf{b})$$

## SMOOTHNESS IMPLIES PoA [**BNE!**]

$$PoA = \frac{E[OPT(\mathbf{v})]}{E[SW(\mathbf{b}(\mathbf{v}))]}$$

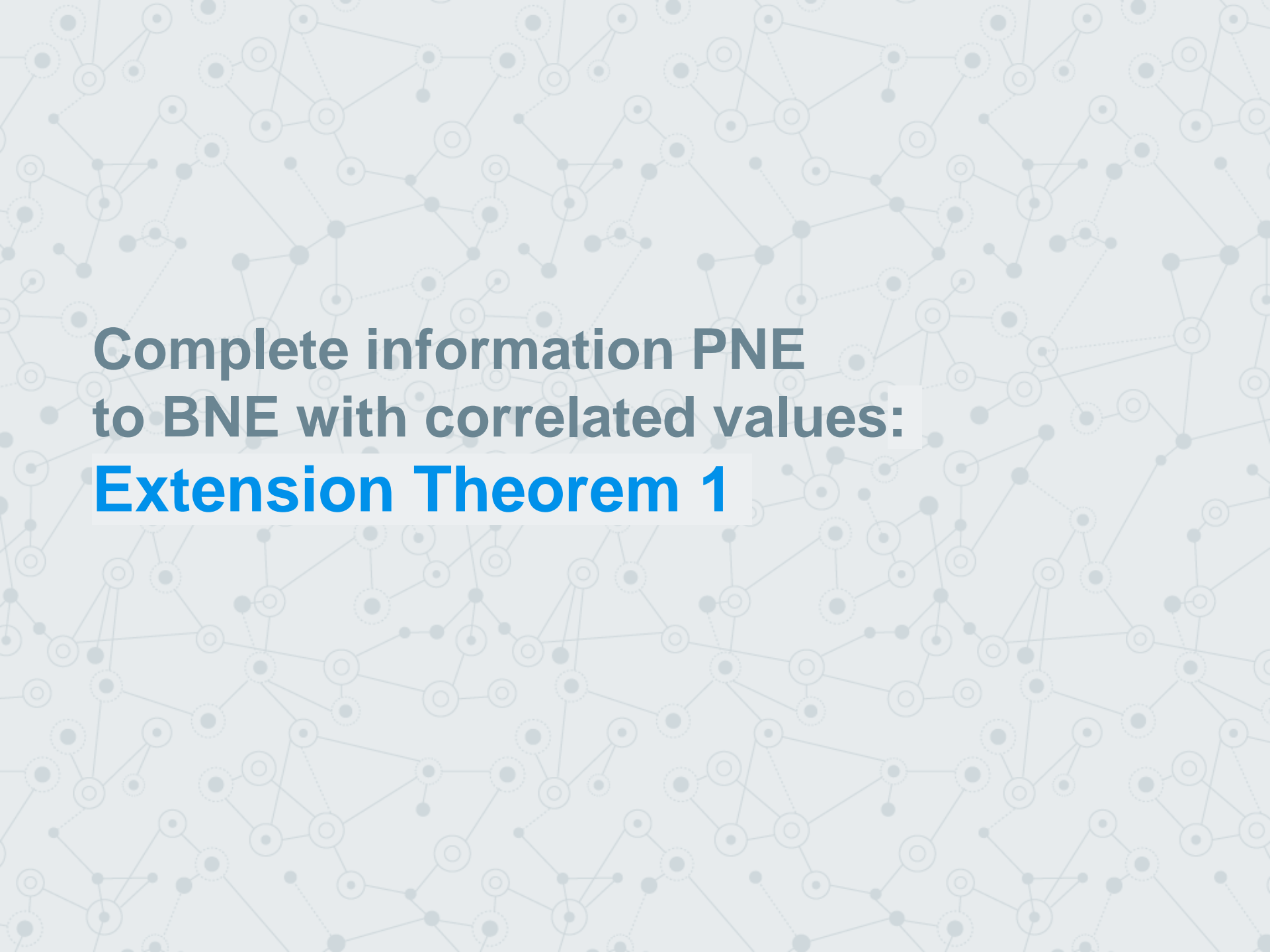
$$(\lambda, \mu)\text{-smoothness} \Rightarrow \mathbf{BNE} PoA \leq \frac{\max(1, \mu)}{\lambda}$$

### THEOREM : Generalization to Bayesian settings

The  $(\lambda, \mu)$ -smoothness property of an auction (with an  $\mathbf{b}^*$  such that  $b_i^*$  depends only on the value of player  $i$ ) implies that a **Bayes-Nash** equilibrium strategy profile  $\mathbf{b}$  satisfies  $\max\{1, \mu\} \mathbf{E}[SW(\mathbf{b})] \geq \lambda \cdot \mathbf{E}[OPT]$

A vector of strategies  $\mathbf{s}$  is said to be a **Bayes-Nash equilibrium** if for each player  $i$  and each strategy  $s'_i$ , maximizes utility (conditional on valuation  $v_i$ )

$$E_v [u_i(\mathbf{s}) | v_i] \geq E_v [u_i(s'_i, s_{-i}) | v_i]$$



**Complete information PNE  
to BNE with correlated values:  
Extension Theorem 1**





Conclusion for a simple setting X

**POA extension theorem**

Conclusion for a complex setting Y

Complete information  
Pure Nash Equilibrium

$\mathbf{v} = (v_1, \dots, v_n)$  : common knowledge

$$PoA = \frac{OPT(\mathbf{v})}{SW(\mathbf{b})}$$

Incomplete information  
Bayes-Nash Equilibrium  
with asymmetric correlated  
valuations

$$PoA = \frac{E[OPT(\mathbf{v})]}{E[SW(\mathbf{b}(\mathbf{v}))]}$$

## FPA AND SMOOTHNESS

An auction game is  $(\lambda, \mu)$ -smooth if  $\exists$  a bidding strategy  $\mathbf{b}^*$  s.t.  $\forall \mathbf{b}$

$$\sum_i u_i(b_i^*, b_{-i}) \geq \lambda \cdot OPT - \mu \sum_i p_i(\mathbf{b})$$

### LEMMA

First Price Auction (complete information) of a single item is  $(\frac{1}{2}, 1)$ -smooth

Proof. We'll prove that  $\sum_i u_i(b_i^*, b_{-i}) \geq \frac{1}{2} OPT - \sum_i p_i(\mathbf{b})$ .

Let's try the bidding strategy  $b_i^* = \frac{v_i}{2}$ .

Maximum valuation bidder:  $j = \arg \max_i v_i$

▪ If  $j$  wins,  $u_j = v_j - b_j^*(v_j) = \frac{v_j}{2} \geq \frac{1}{2} v_j - \sum_i p_i(\mathbf{b})$

▪ If  $j$  loses,  $u_j = 0$ , and  $\sum_i p_i(\mathbf{b}) = \max_i b_i > \frac{1}{2} v_j$

$$\Rightarrow u_j = 0 > \frac{1}{2} v_j - \sum_i p_i(\mathbf{b}) .$$

For all other bidders  $i \neq j$ :  $u_i(b_i^*, b_{-i}) \geq 0$ .

Summing up over all players we get

$$\sum_i u_i(b_i^*, b_{-i}) \geq \frac{1}{2} v_j - \sum_i p_i(\mathbf{b}) = \frac{1}{2} OPT - \sum_i p_i(\mathbf{b})$$

First Price Auction  
of a single item is  
 $(1 - \frac{1}{e}, 1)$ -smooth

# COMPLETE INFORMATION FIRST PRICE AUCTION : PNE & Complete Information

## LEMMA

Complete Information First Price Auction of a single item has  $PoA \leq 2$

Proof.

Each bidder  $i$  can deviate to  $b_i = \frac{v_i}{2}$ .

We prove that  $SW(\mathbf{b}) \geq \frac{1}{2} OPT(\mathbf{v})$ .

$$PoA = \frac{OPT(\mathbf{v})}{SW(\mathbf{b})}$$

Complete Information First Price  
Auction of a single item has **PoA = 1.**  
**But...**



## First Extension Theorem

FPA (complete info) is  $(1 - \frac{1}{e}, 1)$ -smooth

- ✓ Prove smoothness property of *simple* setting
- ✓ Prove PoA of *simple* setting via own-based deviations FPA (complete info) has  $PoA \leq 2$
- ✓ Use Extension Theorem to prove of *target* setting

$$PoA \leq \frac{e}{e-1} \approx 1.58$$

### EXTENSION THEOREM 1

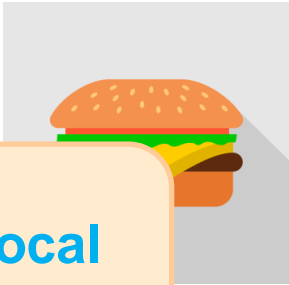
PNE PoA proved by showing  $(\lambda, \mu)$  –smoothness property via own-value deviations  $\Rightarrow$  PoA bound of BNE with correlated values  $\frac{\max\{\mu, 1\}}{\lambda}$



# The Composition Framework: **Extension Theorem 2**

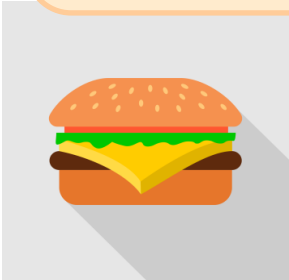
**Simple setting.** Single-item first price auction (complete information PNE).

**Target setting.** Simultaneous single-item first price auctions with unit-demand bidders (complete information PNE).



Can we derive **global** efficiency guarantees from **local**  $(1/2, 1)$ -smoothness of each first price auction?

$v_1 = \$100$



$v_3 = \$7$

$v_4 = \$9$



$v_i^1$

$b_i^1$

$v_i^2$

$b_i^2$

$v_i^3$

$b_i^3$



Unit-Demand Valuation

$$v_i(S) = \max_{j \in S} v_i^j$$



# FROM SIMPLE LOCAL SETTING TO TARGET GLOBAL SETTING

## EXTENSION THEOREM 2

**PNE** PoA bound of 1-item auction  $\Rightarrow$  **PNE** PoA bound of *simultaneous* auctions based on proving **smoothness**

*Proof sketch.*

Prove **smoothness** of the global mechanism!

✓ Global deviation: Pick your item in the optimal allocation and perform the smoothness deviation for your local value  $v_i^j$ , i.e.  $b_i^* = v_i^j / 2$ .

✓ Smoothness locally:  $u_i(b_i^*, b_{-i}) \geq \frac{v_i^j}{2} - p_{j_i^*}$

✓ Sum over players:  $\sum_i u_i(b_i^*, \mathbf{b}_{-i}) \geq \frac{1}{2} \cdot OPT(\mathbf{v}) - REV(\mathbf{b})$

✓ **(1/2, 1)-smoothness property globally**



$v_i^j / 2$

0

0

$j_i^*$





# The Composition Framework: **Extension Theorem 3**



# FROM SIMPLE LOCAL SETTING TO TARGET GLOBAL SETTING

## EXTENSION THEOREM 3

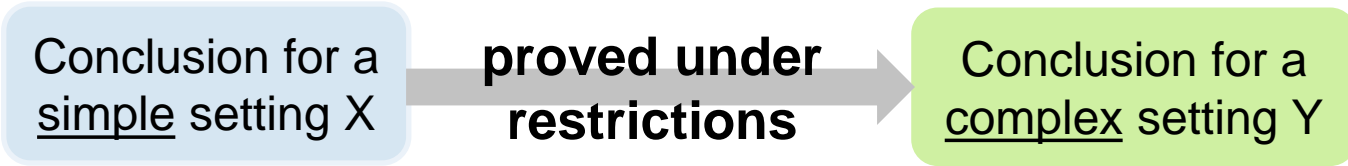
If **PNE** PoA of single-item auction proved via  $(\lambda, \mu)$ -smoothness via valuation profile dependent deviation,

$\Rightarrow$  then **BNE** PoA bound of simultaneous auctions with *submodular* and *independent* valuations also  $\max\{\mu, 1\}/\lambda$

Let  $f$  be a set function.  
 $f$  is **submodular** iff  
$$f(S) + f(T) \geq f(S \cup T) + f(S \cap T)$$

BNE PoA of simultaneous first price auctions with submodular and independent bidders  $\leq \frac{e}{e-1}$

## SUMMARY



- ❖  $X$ : complete information PNE  $\Rightarrow$   $Y$ : incomplete information BNE
- ❖  $X$ : single auction  $\Rightarrow$   $Y$ : composition of auctions

### Smooth auctions

An auction game is  **$(\lambda, \mu)$ -smooth** if  $\exists$  a bidding strategy  $\mathbf{b}^*$  s.t.  $\forall \mathbf{b}$

$$\sum_i u_i(b_i^*, b_{-i}) \geq \lambda \cdot OPT - \mu \sum_i p_i(\mathbf{b})$$

- Applies to "any" auction, not only first price auction.
- Also true for **sequential** auctions.



## The Composition Framework

We can combine these two theorems to prove efficiency guarantees when mechanisms are run *in a sequence of rounds and at each round several mechanisms are run simultaneously.*

### Simultaneous Composition of $m$ Mechanisms

Suppose that

- each mechanism  $M_j$  is  $(\lambda, \mu)$ -smooth
- the valuation of each player across mechanisms is XOC.

Then the global mechanism is  $(\lambda, \mu)$ -smooth.

### Sequential Composition of $m$ Mechanisms

Suppose that

- each mechanism  $M_j$  is  $(\lambda, \mu)$ -smooth
- the valuation of each player comes from his best mechanism's outcome  $v_i(x_i) = \max_j v_{ij}(x_{ij})$ .

Then the global mechanism is  $(\lambda, \mu + 1)$ -smooth, independent of the information released to players during the sequential rounds.

The background of the slide is a light gray network pattern. It consists of numerous small circles, some solid and some hollow, connected by thin lines. The connections form a complex, interconnected web that fills the entire page. The overall aesthetic is clean, modern, and technical.

# Applications

## Effective Welfare

$$EW(x) = \sum_i \min\{v_i(x_i), B_i\}$$

## APPLICATIONS

- ❖  $m$  **simultaneous first price** auctions and bidders have **budgets** and fractionally subadditive valuations  $\Rightarrow$  BNE achieves at least  $\frac{e-1}{e} \approx 0.63$  of the expected optimal effective welfare

- ❖ **Generalized First-Price Auction**:  $n$  bidders,  $m$  slots. We allocate slots by bid and charge bid per-click. Bidder's utility:

$$u_i(\mathbf{b}) = a_{\sigma(i)}(v_i - b_i)$$

BNE  $PoA \leq 2$

- ❖ **Public Goods Auctions**:  $n$  bidders,  $m$  public projects. Choose a single public project to implement . Each player  $i$  has a value  $v_{ij}$  if project  $j$  is implemented

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**MECHANISM 3: First price public project auction.**

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- 1 Solicit bids  $b_{ij}$  from each player  $i$  for each project  $j$ ;
  - 2 For a project  $j \in [m]$ , let  $B_j = \sum_{i \in [n]} b_{ij}$ ;
  - 3 Pick project  $j(b) = \arg \max_{j \in [m]} B_j$ ;
  - 4 Charge each player his bid for the chosen project  $b_{ij}(b)$
-

## APPLICATIONS

- ❖ m simultaneous with budgets/sequential **bandwidth allocation** mechanisms
- ❖ Second Price Auction **weakly smooth mechanism**  $(\lambda, \mu_1, \mu_2)$  + willingness-to-pay
- ❖ **All-pay** auction - proof similar to FPA

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**MECHANISM 4:** Proportional bandwidth allocation mechanism.

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- 1 Solicit a single bid  $b_i$  from each player  $i$ ;
  - 2 Allocate to player  $i$  bandwidth  $x_i(b) = \frac{b_i C}{\sum_{j \in N} b_j}$ ;
  - 3 Charge each player his bid  $b_i$
-

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